

FOR IMMEDIATE RELEASE



Envision Medical Group Selects Aprima for Revenue Cycle Management

Aprima's EHR and RCM solutions will support Envision's ongoing growth.

Dallas, TX (November 7, 2014) – Aprima Medical Software, Inc. announced today that Envision Medical Group (Envision) has selected Aprima RCM (revenue cycle management) services to be implemented throughout their organization. Envision is a multi-location, private practice with over 40 providers in 8 locations, focused on primary care and preventive services, and is located in Southeast Michigan.

In 2010, the Novi, Michigan location was the first to implement Aprima EHR. As Envision grew and expanded, Aprima was implemented enterprise-wide over the next three years. So, when it came time to move to a more effective revenue management system, Envision decided to look into Aprima RCM. After Aprima RCM professionals met with Envision and outlined how they would combine leading edge technology with high touch services to seamlessly manage Envision's entire revenue process – from eligibility checking to appealing denied claims – the practice agreed that Aprima would be the right RCM partner for them.

Previously, Envision had a billing arrangement that involved a series of databases and multiple systems, which made the billing process cumbersome and costly. The realities of healthcare reform have made it more critical than ever for medical practices to operate efficiently, preferably within a single database architecture. In addition, Envision wanted to ensure that the practice received proper payment for their services in a timely fashion.

This growing practice will now leverage Aprima RCM to drive improved financial performance and continue to benefit from the robust capabilities of Aprima EHR. By maintaining all their patient demographics and clinical information in one database, Envision can now manage patients more efficiently, as well as have complete transparency on Aprima RCM performance.

With plans to expand to 10 locations by November 2014, Envision decided to invest in a system that would enable them to function more efficiently and support their rapidly growing practice.

"We've been impressed with Aprima's EHR solution and with the personable and high quality technical support Aprima has delivered to us," said Jim Schoeck, administrative officer for Envision Medical Group. "When it came time to update our revenue management process, we considered a wide range of options

and ultimately determined that Aprima RCM was the right solution for us. With Aprima RCM, our practice will be able to predict the income we've earned. They're also accountable for ensuring that we are paid **promptly** and **fully**. We can now manage our expanding operations more effectively. We feel we have a true partnership."

According to Dr. Michael Wayne, president of Envision Medical Group, "At Envision, we pride ourselves in providing world-class patient services and we want to be paid appropriately for them. Aprima RCM will enable us to improve our collections, reduce denials and underpayments and increase reimbursements – all while helping us maintain focus on caring for our patients."

About Aprima Medical Software, Inc.

Aprima provides innovative electronic health record, practice management and revenue cycle management solutions for medical practices. The Aprima EHR/PM is an integrated system built on a single database. Aprima uses a fast, flexible design that adapts automatically to a physician's workflow and sets the benchmark for ease-of-use, speed and flexibility. Aprima is one of the few companies with a 16-year track record of success, including [Certification for Meaningful Use Stage 2 in 2013](#). To learn more about the details of this and other certifications [click here](#). Thousands of Aprima users are benefiting from improved quality of care, improved patient satisfaction, improved quality of life and an improved bottom line. Based in Carrollton, TX, Aprima performs all development, support and implementation from the U.S. To learn more about how Aprima can help your practice, please visit www.aprima.com, call us at 866-960-6890, option 7, or email us at info@aprima.com.

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